



### **Why work for Keillar?**

Because we like to think we are different. We treat our people as individuals and understand that a work / life balance is essential. With very little staff turnover, we encourage an open and honest working culture where ideas can be shared and individuals are encouraged to speak their mind! We don't just ask you to come to work; we want you to enjoy it!

### **Why should you consider working with us?**

If you want to be part of a team environment then this is the role for you. We believe we can achieve more together than as individuals and that's why we listen to what you have to say. A happy working environment is a productive one and that's what Keillar employees have been enjoying for many years.

### **Tell me more! What are the specifics?**

We are now in a position where we have fully staffed our Business to Business team and are seeking an individual to work within the IFA, bancassurance and financial administration division; in a nutshell, the B2C!

B2C is a key division within Keillar and accounts for nearly 30% of the total company turnover. Typically, the main areas of candidate placement are in the IFA, private client and private wealth management space, however, we have a largely untapped bancassurance client and candidate base which will form a key part of this role.

This is a demanding desk and requires an individual who can multitask and remain focused in an environment that can change, not just daily but hourly!

### **So what do you get?**

- Competitive salary
- Opportunity to earn uncapped bonus within a highly competitive bonus structure
- Competitive holiday entitlement
- Existing business channels, clients and candidate base
- A non-contributory pension scheme
- Training and development that's tailored to you
- Career opportunities
- Quarterly and annual incentives
- A team environment that values your input

You also receive a great deal more than this. For one thing, you get a busy desk that has a proven track record of production and a very large client and candidate base to work from. You will have a large volume of roles to work plus the internal resources to fill them meaning hard

work does equal high rewards. Our competitive bonus scheme gives you an incredible opportunity to earn big!

You also get to surround yourself with professionals who are qualified, experienced and successful in their fields who can pass on a wealth of knowledge and experience. We actively encourage you to study and personally develop with additional industry relevant qualifications, all of which are tailored personally to you.

In the last 2 years within Keillar, our consultants have achieved membership to the Chartered Institute of Management, qualified with their Certificates in Recruitment Practice, Diploma in Recruitment Practice and are even studying towards their Investment Management Qualifications. This all demonstrates our commitment to you and your career and to our clients as industry professionals who understand their needs, business and marketplace.

The question is really – why wouldn't you want to be a part of this?

### **What are we looking for?**

The B2C division is a fast moving, busy environment and we need someone who can work well under pressure, multitask and deliver results. Some of the essential ingredients include the following:

#### Your Knowledge

You must have:

An understanding of the regulated financial services marketplace

An acute awareness of the importance of candidate and client management

It would be a distinct advantage if you have financial services recruitment experience

#### Your Skills

Excellent interpersonal/communication skills

Well organised and a multitasker

Smart appearance with a professional attitude

### **A few words from our Managing Director.**

We treat everyone properly and fairly – candidates, clients and colleagues. Your role is to help both clients solve their business issues through the recruitment of the right people and candidates solve both life and career concerns through finding them the correct role. In addition, you need to be able to develop business and have a proactive approach to life which means taking responsibility. You are treated in an adult manner so if you prefer being micro-managed, then this is not the role for you!

### **So what do I do now?**

Well that's the easy bit! All you have to do now is send your CV along with a covering letter to [david@keillar.com](mailto:david@keillar.com) and we will get right back to you.